CHUBB°

Lower Middle Market: What we've written lately

We have the underwriting appetite, specialized expertise, insurance products, and services to help agents like you quickly write more business for clients of all sizes.



Explore middle-market accounts we have written with our agents for ideas on your next success with Chubb. Our expertise crosses various industry practices and business operations.

Technology		
IT support and computer-related services		
Coverage(s)	Package, Auto, Excess, EPL, Tech E&O/Cyber	
Approx. Premium	\$24,000	
Why Chubb?	Quote turned around in 24 hours, to bind the business over the incumbent	
Large IT staffing firm		
Coverage(s)	Package, Auto, Workers Comp, Umbrella, MPL	
Approx. Premium	\$56,000	
Why Chubb?	Competitive pricing, consistent contact with the agent, and new relationships	
Camera & detection systems		
Coverage(s)	BMQ package, Auto, Workers Comp, Excess	
Approx. Premium	\$117,000	
Why Chubb?	Fast turnaround time, relationship with agency, more expansive coverages	

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Life Sciences		
International clinical trials company		
Coverage(s)	General Liability, Auto, Workers Comp, Umbrella	
Approx. Premium	\$11,000	
Why Chubb?	Ability to provide competitive pricing	
Particle analysis device provider		
Coverage(s)	Package, Machinery Breakdown, General Liability, Auto, Workers Comp, Umbrella, EPL	
Approx. Premium	\$13,000	
Why Chubb?	Customizable offerings and well-rounded coverage	
Medical device distributor		
Coverage(s)	Package, Machinery Breakdown, General Liability, Auto, Workers Comp, Umbrella, EPL	
Approx. Premium	\$30,000	
Why Chubb?	Ease of transaction and quoting efficiency, full limits EQSL, better pricing compared to incumbent	

Professional Services		
Law firm		
Coverage(s)	Package, Excess, EPL, Cyber	
Approx. Premium	\$43,000	
Why Chubb?	Open communication with the agent, less restrictive coverages than incumbent	
Television broadcasting company		
Coverage(s)	Workers Comp, Auto, D&O	
Approx. Premium	\$74,000	
Why Chubb?	Quick turnaround, beneficial pricing over the incumbent	

Manufacturing		
Manufacturer of air cylinders		
Coverage(s)	Package, Excess, Crime, EPL	
Approx. Premium	\$31,000	
Why Chubb?	Quick turnaround, with a quote provided within 48 hours of submission	
Printer		
Coverage(s)	Package, Printer's E&O, Auto, Excess, EPL, Cyber	
Approx. Premium	\$45,000	
Why Chubb?	Competitive premiums, agency relationship and coverage differentials	
Juice and snack bar manufacturer		
Coverage(s)	Package, Auto, Umbrella, D&O, Fiduciary, Cyber	
Approx. Premium	\$62,000	
Why Chubb?	Won due to superior food coverages (change of color, flavor, etc.)	

Food	
Distilling company	
Coverage(s)	Package, Auto, Umbrella, Crime, Cyber
Approx. Premium	\$16,000
Why Chubb?	Quick turnaround, agency relationship and beneficial pricing

Ready to sell Chubb?

Visit our website for more information about Chubb's insurance solutions for various industries.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For a list of these subsidiaries, please visit our website at www.chubb.com. Insurance provided by ACE American Insurance Company and its U.S. based Chubb underwriting company affiliates. All products may not be available in all states. This communication contains product summaries only. Coverage is subject to the language of the policies as actually issued. Risks subject to full underwriting review and acceptance; premiums may vary. Reasons listed for why an insured chose Chubb based on perceptions of Chubb employees from communications with producers. Surplus lines insurance sold only through licensed surplus lines producers. Chubb is a world leader in insurance. With operations in 54 countries and territories, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients. Chubb Limited, the parent company of Chubb, is listed on the New York Stock Exchange (NYSE: CB) and is a component of the S&P 500 index. 09/2024