CHUBB

Chubb Risk Consulting





SERVICES FOR

Wholesale Industry Clients

Wholesalers play a vital role in the supply chain of the North American economy between manufacturers and retailers and commercial, institutional, and government end users. The wholesale market segment accelerates growth via greater use of technology and expansion into new and foreign markets. Chubb understands the risks that are unique to this segment, and we can proactively help wholesalers of all sizes navigate risk and thrive in today's changing economy.

Chubb Risk Consulting offers tools, resources, and recommendations to help minimize loss. We craft pragmatic deliverables for our insureds and offer recommendations to help minimize loss potential. Employing a network of nearly 500 global risk engineers

and more than 120 risk specialists, with decades of experience, Chubb's risk engineers take the time to understand each company to align service strategies with what the business needs.

The <u>Chubb Risk Engineering Center</u> is fully equipped and staffed to deliver loss mitigation training across multiple lines of business and offers courses specifically tailored to address the unique risks faced by clients. Additionally, our Risk Engineering Resource Library is dedicated to providing advanced and collaborative educational resources, ensuring clients can access the latest tools and knowledge specifically designed to manage their risks effectively.

Services Available to Clients

Services can be provided based on mutually agreed upon program structure and can be delivered on a bundled or direct sold service basis.









Property, Resiliency and Equipment Breakdown				
Cargo Theft Mitigation Consultation	Cargo Loading and Securement Surveys	Streamlabs IoT Water Detection System		
Business Continuity Plan Consultation	Ammonia Refrigeration Inspections	Drone-based Thermographic Infrared Roof Evaluations		
Fire Protection/Sprinkler Plan Reviews	Boiler & Pressure Vessel Jurisdictional Inspections	Infrared Thermographic Evaluation of Electrical and Mechanical Equipment		

General and Environmental Liability				
Environmental Permitting and Consultation	Asbestos And Lead Management and Abatement Plans	Environmental Site Assessment (Phase I & II)		
Environmental Emergency Planning, Training & Response	Sustainability Service and Reporting	EHS Outsource Support and Training		
Environmental Compliance Assessments	Contractor Management Consultation	Loading Dock and Driver Management Safety		

Auto Liability				
<u>CAB</u> Report Analysis	EMCSA Program Audit	MVR (Motor Vehicle Record) Program Development		
Incident Investigation Program Review	Hired and Non-Owned Exposure Evaluation	Vendor Relationships — Training and Telemetry		
Fleet Safety Training	Fleet Safety Video Development	FMCSA Compliance Review		

Workers' Compensation				
Industrial Hygiene Services Air Sampling & Noise Monitoring	Ergonomic Assessments — Remote & On-site for Office and Industrial Applications	OSHA Compliance Consultation		
Heat Stress Management	Slip, Trip, and Fall Prevention	Incident Investigation Training		
Vendor Partnerships — Shoes for Crews	Vendor Partnerships — JJ Keller Solutions	Vendor Partnerships — Clarion Safety		

Examples of Success Stories

Pump and Electrical Equipment Distributor

To determine if the exposure was within Chubb's appetite, Chubb's underwriters capitalized on the expertise of the risk engineering team and arranged for a number of surveys. The product triage survey team offered recommendations based on their knowledge and expertise as well as a thorough online review of each business. The onsite and virtual surveys were a bit more complicated, with teams going to the location itself or viewing it through video to determine if the businesses' risk management controls were acceptable. Once the surveys were completed, Chubb's underwriters presented the broker with a comprehensive insurance program within their target pricing and quote-by date.

Lower Your Risk Today with Chubb Risk Consulting

Our team of world-class industry professionals is readily available to partner with your business and effectively mitigate any risks you may face. Contact our team below to explore how we can help you manage risks more effectively.

Aaron Kalisher, CSP

SVP, Risk Consulting Industry Practice Center of Excellence Leader akalisher@chubb.com

32 Years of Experience

Peter Hollingsworth

SVP, Food & Wholesale Industry Practice Leader phollingsworth@chubb.com

30 Years of Experience

To learn more about Chubb's capabilities in our Wholesale Industry Practice, visit: Chubb.com/Wholesale-Insurance.

Chubb is the marketing name used to refer to subsidiaries of Chubb Limited providing insurance and related services. For more information, visit us at www.chubb.com. Chubb's loss control services are not a substitute for, and do not excuse a client from, fulfilling any legal duty they may have to provide a safe workplace, premises, product or operation. Chubb's loss control services are not intended as a substitute for advice from legal counsel, nor are they intended to supplant any duty to provide a safe workplace, operation, product or premises. Any duty to implement Chubb's recommendations rests with the client not with Chubb.