



# The Chubb Construction Industry Practice

## The Chubb Difference

Chubb's Construction Industry Practice delivers tailored multiline coverage solutions with sophisticated claim management, risk engineering, and program servicing capabilities to large construction clients through a team of professionals with specialized knowledge of the construction industry.

## Tailored Insurance Solutions to Meet the Complex Needs of Our Customers

Below are a few examples of the types of accounts Chubb's Construction Industry Practice has recently been successful at insuring.

Who	What	Lines Written	Why Chubb
Sports Team	<b>Football Stadium Project</b>	<ul style="list-style-type: none"> <li>• General Liability</li> <li>• Workers Compensation</li> <li>• Excess Liability</li> <li>• ESIS TPA Claims Services</li> </ul>	The primary construction underwriter collaborated with the broker to structure a program that met the project needs and the excess underwriter provided a lead excess in support of Chubb's underlying program. These were further complimented by ESIS Claims Services and the entire team's ability to support an alternative dispute resolution program. These combined efforts along with our long-standing history with the general contractors performing the project allowed us to be the recommended market.
Engineering, Construction and Project Management Company	<b>Liquefied Natural Gas Terminal Project</b>	<ul style="list-style-type: none"> <li>• General Liability</li> <li>• Auto Liability</li> <li>• Workers Compensation</li> <li>• ESIS TPA Claims Services</li> <li>• Excess Liability</li> <li>• Westchester High Excess Liability</li> <li>• Contractors Pollution Liability</li> </ul>	The client chose Chubb due to our existing, multi-line relationship on their corporate program. In addition, Chubb was able to provide a comprehensive, multi-line insurance solution that addressed specific coverage needs for a multibillion-dollar project with specialized service and risk engineering requirements.
Battery Cell Manufacturer	<b>Installation of Battery Equipment and Operational Lines at a New Battery Plant</b>	<ul style="list-style-type: none"> <li>• Builders Risk</li> <li>• Contractors Pollution Liability OCIP</li> <li>• Westchester High Excess Liability</li> </ul>	Chubb's familiarity insuring past battery plant projects and our relationship with the broker and client on other lines of business secured the win for this project. Chubb leveraged our knowledge and technical expertise insuring large battery plants, including equipment installation, along with our broad risk appetite, to provide a tailored coverage approach.
Polymer Materials Manufacturer	<b>Maintenance Wrap for Manufacturing Plants</b>	<ul style="list-style-type: none"> <li>• General Liability</li> <li>• Workers Compensation</li> <li>• Lead Umbrella</li> <li>• ESIS TPA Claims Services</li> </ul>	This new / new maintenance wrap was the result of a successful collaboration between client, broker and Chubb. As the leading primary casualty carrier for maintenance wraps, the client was drawn to our successful experience partnering with the broker on many other programs. Our ability to provide the lead \$10m and dedicated ESIS Claims Services complimented the primary casualty program.
Public Transportation Authority	<b>Expressway Project</b>	<ul style="list-style-type: none"> <li>• Excess Liability</li> <li>• Builders Risk</li> <li>• Contractors Pollution Liability OCIP</li> </ul>	Chubb's strong local presence, success insuring past projects for this public development authority, expertise in street & road development projects, and willingness to deploy capacity low in the excess tower helped secured the win.

Who	What	Lines Written	Why Chubb
General Contractor	<b>Office Building Project</b>	<ul style="list-style-type: none"> <li>• General Liability</li> <li>• Workers Compensation</li> <li>• Excess Liability</li> <li>• ESIS TPA Claim Services</li> </ul>	Multiple brokers were involved since some coverage lines were being purchased by the owner and others were being purchased by the contractor. Chubb collaborated across business units to deliver a complete insurance solution for this project despite the numerous parties and decision makers involved.
Commercial Building Owner		<ul style="list-style-type: none"> <li>• Builders Risk</li> <li>• Contractors Pollution Liability OCIP</li> </ul>	
Infrastructure Contractor	<b>Practice Program</b>	<ul style="list-style-type: none"> <li>• General Liability</li> <li>• Auto Liability</li> <li>• Workers Compensation</li> <li>• Lead Umbrella</li> <li>• ESIS TPA Claim Services</li> <li>• Builders Risk</li> <li>• Contractors Pollution Liability</li> </ul>	This client had been a long-time Construction Surety client and had become familiar with Chubb's Construction Industry Practice offering since partnering on their excess program; so when the other lines went to market, Chubb was their first choice. In addition, Chubb dropped down to the lead \$10m in support of Primary Construction leading to an account expansion. The other lines of coverage were able to utilize the Primary Casualty and Surety knowledge of the insured in order to provide competitive terms for a multi-line approach.

## Product Breadth & Servicing Capabilities

We have built an industry practice with a comprehensive insurance product offering complemented by strong service:

- Contract Surety
- Workers Compensation
- General Liability
- Commercial Auto
- Excess Casualty
- OCIPs / CCIPs & Maintenance Wrap-Ups
- Multiline & Monoline Programs
- Builders Risk Master Policies & Project-Specific Programs
- Environmental CPL & PPL
- Professional Liability
- Railroad Protective Liability
- Cyber Liability
- Claims Administration through ESIS®
- Chubb Risk Engineering
- Global Client Executive Services
- Claim Business Consultant Services
- Award-Winning Worldview, Incident Alert & Accelerator Technology Platforms

## How to Reach Us

To discuss opportunities and submissions, contact your Regional Construction Industry Practice Leader:

Region	Contact	Email	Phone
Mid-Atlantic			
Midwest			
New York			
Northeast			
Pacific			
Southeast			
Southwest			

For more information about our appetite, capabilities, and additional marketing resources, please visit our [Construction Webpage](#).