

# Management Liability Appetite Guide

When it comes to Management Liability risks, Chubb has you covered. To help you better serve your clients we have prepared the following summary of our appetite. This is not an exhaustive list and is intended to provide you with general guidance. For unique risks, or industries not listed below, please contact our [SME Team](#) to discuss solutions relevant to a broad range of occupations.

Preferred	Accepted	Opportunistic	Prohibited*
Revenue less than \$50m	Revenue between \$50M and \$75M	Revenue between \$75M and \$100M	Revenue greater than \$100M
Less than 100 employees	Any company with USA exposure	Construction / Excavation / Demolition	Mining, Oil and Gas companies
No claims in past 3 years	Real Estate Agents	Retail Stores	Publicly traded companies
Scheme Based Business	Engineers	Pubs, Bars and Registered Clubs	Subsidiaries of publicly traded companies
Advertising and Marketing Services	Accountants	Mining, Oil & Gas related work	Aged or Disability Care
Repair and Maintenance Services	Restaurants	Local Subsidiaries of International Companies	Financial Institutions
Management Consulting Services	Agriculture, forestry and fishing	Auto Dealers	Financial Planners
HR Consulting Services	Architects	Abattoirs	Mortgage Brokers
Scientific Consulting Services	Media Companies	Sawmills	Insurance Broking
Business Associations	Medical	Lawyers / Solicitors	Custodians / Corporate Trustees
Professional Associations	Printing	Communications	Leasing Operations
Not for Profits not otherwise listed	Information Technology	Transport / Freight	Government Bodies
Manufacturing	Performing Arts / Entertainment	Accommodation	Professional Sporting Bodies and Clubs
Wholesalers		Education	Third Party Administrators
			Trade Unions
			Political Parties, Politically-related risks or Political lobbying / activities groups
			Councils
			Currency Exchanges
			Religious Organisations
			Armoured Car Companies
			Airline companies and companies that use aircraft as key part of their operations
			Aerospace companies
			Horse or greyhound racing
			Gun companies / wholesalers
			Gambling / betting companies
			Property Developers
			Bio Tech companies

\* Please bear in mind that Chubb may wish to offer some of these industry classes as stand-alone options. Please contact your local [sales lead](#) for more information.